

















Questions to ask when your school is starting a milk vending operation:



-  Do you need to obtain school board or school administration's approval?
-  Are there other beverage vending or sales contracts in place that prohibit a milk vending machine?
-  How will the profits from the machine be distributed?
-  Can school food service personnel arrange for milk to be delivered to the school?
-  Where and how will milk be refrigerated at the school?
-  How will milk orders be placed and paid for?
-  Is there a prime location with the necessary electrical power available for the machine?
-  Is it best to lease a machine, buy a machine, or use a third party vending operator?
-  If a machine is being purchased, do you have a payment plan? Be sure to investigate costs such as freight and delivery as well as installation and set-up.
-  Which type of machine will be the best at this school?
-  Who will be responsible for repairing the machine?
-  When and how will preventive maintenance occur?
-  Who will be responsible for filling and cleaning the machine every day?
-  Who is responsible for collecting and accounting for the cash each day?
-  What products and flavors will go into the machine?
-  How many units of milk will need to be sold each week to create a break-even or profitable machine?